

EDUCATIONAL SERVICES COMMISSION OF NEW JERSEY
NEW JERSEY STATE APPROVED COOPERATIVE PRICING SYSTEM #65MCESCPCS
LOCKERS: PURCHASE, INSTALLATION, REFURBISHMENT & REPAIR BID #MRESC 15/16-66
BID TERM: 5/9/16 - 5/8/17 (with extensions as permitted by NJ law) - Extended through 5/8/2018 ** Extended through 5/8/2019 **

Awarded to:

Rabco Equipment Corp. 331 Fairfield Road, Unit B-12, Freehold, NJ 07728
Nickerson Corporation 11 Moffitt Boulevard, Bay Shore, NY 11706
 All of New Jersey Served. Shipping and handling included in all pricing.

That the Board of Directors award the Educational Services Commission of New Jersey Cooperative Pricing System #65MCESCPCS Lockers: Purchase, Installation, Refurbishment & Repair Bid #MRESC 15/16-66 based on the net pricing of product and labor charges as follows:

Labor Rates

Item #	Item Description	Bidder	List Price	Discount %	Contract Price	Journeyman	Apprentice	Foreman	Manufacturer/ Brand	Catalog Discount %
1	Knocked Down (KD) Construction, Lifter Latch	Rabco	\$297.68	57%	\$122.00	\$70.73	\$35.35	\$81.34	Penco	57%
2	Knocked Down (KD) Construction, Single Point Latch	Rabco	\$434.90	57%	\$187.00	\$70.73	\$35.35	\$81.34	Penco	57%
3	Unibody All-Welded Locker, Lifter Latch	Rabco	\$609.32	57%	\$262.00	\$70.73	\$35.35	\$81.34	Penco	57%
4	Unibody All-Welded Lockers Single Point Latch	Rabco	\$734.90	57%	\$316.00	\$70.73	\$35.35	\$81.34	Penco	57%
5	Fully-Framed All-Welded, Lifter Latch	Nickerson	\$949.63	55%	\$427.33	\$105.39	\$57.96	\$121.20	Superior	55%
6	Fully-Framed All-Welded, Single Point Latch	Nickerson	\$1,107.65	52%	\$531.67	\$105.39	\$57.96	\$121.20	Superior	52%
7	Fully-Framed All-Welded, Single Point Latch	Nickerson	\$1,097.57	52%	\$526.83	\$105.39	\$57.96	\$121.20	Superior	52%
8	Fully-Framed All-Welded Double Door, Turn Handle Latch	Nickerson	\$1,194.73	52%	\$573.47	\$105.39	\$57.96	\$121.20	Superior	52%
9	Fully-Framed All-Welded All-Star MVP Team Lockers	Nickerson	\$1,113.30	52%	\$534.38	\$105.39	\$57.96	\$121.20	Superior	52%
10	Fully-Framed All-Welded Double Door Lacrosse Locker With Turn-Handle Latching	Nickerson	\$555.65	52%	\$266.71	\$105.39	\$57.96	\$121.20	Superior	52%
11	Fully-Framed All-Welded Single Point High Humidity Locker with Galvanneal Finish	Nickerson	\$739.21	52%	\$354.82	\$105.39	\$57.96	\$121.20	Superior	52%
12	304 Stainless Steel Wardrobe Lockers	Nickerson	\$1,089.51	52%	\$522.96	\$105.39	\$57.96	\$121.20	Superior	52%
13	Laptop Lockers	Nickerson	\$4,175.79	56%	\$1,837.35	\$105.39	\$57.96	\$121.20	Superior	56%
14	Wood Sports Lockers, Master Key Latch	Nickerson	\$1,940.66	52%	\$931.52	\$105.39	\$57.96	\$121.20	Superior	52%
15	Solid Phenolic Wardrobe "Z" Lockers	Nickerson	\$1,411.45	52%	\$677.50	\$105.39	\$57.96	\$121.20	Superior	52%
16	Plastic Laminate Lockers	Nickerson	\$993.18	52%	\$476.73	\$105.39	\$57.96	\$121.20	Superior	52%
17	Metal Wire Grid Iron Lockers	Nickerson	\$939.81	1%	\$930.41	\$105.39	\$57.96	\$121.20	Superior	1%
18	New Door & Frame	Nickerson	\$195.11	56%	\$85.85	\$105.39	\$57.96	\$121.20	Superior	56%

Green Locker Category ♦ Items have Greenguard or Equal Certification; Wood Lockers are FSC Certified.

1	Knocked Down (KD) Construction, Lifter Latch	Rabco	\$297.68	57%	\$122.00	\$70.73	\$35.35	\$81.34	Penco	57%
2	Knocked Down (KD) Construction, Single Point Latch	Rabco	\$434.90	57%	\$127.00	\$70.73	\$35.35	\$81.34	Penco	57%
3	Unibody All-Welded Locker, Lifter Latch	Rabco	\$609.32	57%	\$262.00	\$70.73	\$35.35	\$81.34	Penco	57%

Labor Rates

Item #	Item Description	Bidder	List Price	Discount %	Contract Price	Journeyman	Apprentice	Foreman	Manufacturer/ Brand	Catalog Discount %
4	Unibody All-Welded Lockers, Single Point Latch	Rabco	\$734.90	57%	\$316.00	\$70.73	\$35.35	\$81.34	Penco	57%
5	Fully-Framed All-Welded, Lifter Latch	Nickerson	\$949.63	55%	\$427.33	\$105.39	\$57.96	\$121.20	Superior	55%
6	Fully-Framed All-Welded, Single Point Latch	Nickerson	\$1,107.65	52%	\$531.67	\$105.39	\$57.96	\$121.20	Superior	52%
7	Fully-Framed All-Welded, Single Point Latch	Nickerson	\$1,097.57	52%	\$526.83	\$105.39	\$57.96	\$121.20	Superior	52%
8	Fully-Framed All-Welded Double Door, Turn Handle Latch	Nickerson	\$1,194.73	52%	\$573.47	\$105.39	\$57.96	\$121.20	Superior	52%
9	Fully-Framed All-Welded All-Star MVP Team Lockers	Nickerson	\$1,113.30	52%	\$534.38	\$105.39	\$57.96	\$121.20	Superior	52%
10	Fully-Framed All-Welded Double Door Lacrosse Locker With Turn-Handle Latching	Nickerson	\$555.65	52%	\$266.71	\$105.39	\$57.96	\$121.20	Superior	52%
11	Fully-Framed All-Welded Single Point High Humidity Locker with Galvanneal Finish	Nickerson	\$739.21	52%	\$354.82	\$105.39	\$57.96	\$121.20	Superior	52%
12	304 Stainless Steel Wardrobe Lockers	Nickerson	\$1,089.51	52%	\$522.96	\$105.39	\$57.96	\$121.20	Superior	52%
13	Laptop Lockers	Nickerson	\$4,175.79	56%	\$1,837.35	\$105.39	\$57.96	\$121.20	Superior	52%
14	Wood Sports Lockers, Master Key Latch	Nickerson	\$1,940.66	52%	\$931.52	\$105.39	\$57.96	\$121.20	Superior	52%
18	New Door & Frame	Nickerson	\$195.11	56%	\$85.85	\$105.39	\$57.96	\$121.20	Superior	56%

Labor Rates										
Item #	Item Description	Bidder	List Price	Discount %	Contract Price	Journeyman	Apprentice	Foreman	Manufacturer/ Brand	Catalog Discount %
Locker Finish Category										
	Category A: Hammertone Paint Finish									
	Category B: Two-Tone Color Combination (Frame/Door)									
	Category C: Antimicrobial Finish									
	Category D: Galvanite Finish									
1	Knocked Down (KD) Construction, Lifter Latch	Rabco								
1A	Hammertone Paint Finish	Rabco	\$351.26	57%	\$151.04	\$70.73	\$35.35	\$81.34	Penco	57%
1B	Two-Tone Color Combination (Frame/Door)	Rabco	\$297.68	57%	\$122.00	\$70.73	\$35.35	\$81.34	Penco	57%
1C	Antimicrobial Finish	Rabco	\$342.33	57%	\$147.20	\$70.73	\$35.35	\$81.34	Penco	57%
1D	Galvanite Finish	Rabco	\$342.33	57%	\$147.20	\$70.73	\$35.35	\$81.34	Penco	57%
2	Knocked Down (KD) Construction, Single Point Latch	Rabco								
2A	Hammertone Paint Finish	Rabco	\$513.18	57%	\$220.66	\$70.73	\$35.35	\$81.34	Penco	57%
2B	Two-Tone Color Combination (Frame/Door)	Rabco	\$434.90	57%	\$127.00	\$70.73	\$35.35	\$81.34	Penco	57%
2C	Antimicrobial Finish	Rabco	\$500.13	57%	\$215.05	\$70.73	\$35.35	\$81.34	Penco	57%
2D	Galvanite Finish	Rabco	\$500.13	57%	\$215.05	\$70.73	\$35.35	\$81.34	Penco	57%
3	Unibody All-Welded Locker, Lifter Latch	Rabco								
3A	Hammertone Paint Finish	Rabco	\$719.00	57%	\$309.17	\$70.73	\$35.35	\$81.34	Penco	57%
3B	Two-Tone Color Combination (Frame/Door)	Rabco	\$609.32	57%	\$262.00	\$70.73	\$35.35	\$81.34	Penco	57%
3C	Antimicrobial Finish	Rabco	\$700.71	57%	\$301.30	\$70.73	\$35.35	\$81.34	Penco	57%
3D	Galvanite Finish	Rabco	\$700.71	57%	\$301.30	\$70.73	\$35.35	\$81.34	Penco	57%
4	Unibody All-Welded Lockers, Single Point Latch	Rabco								
4A	Hammertone Paint Finish	Rabco	\$267.18	57%	\$372.88	\$70.73	\$35.35	\$81.34	Penco	57%
4B	Two-Tone Color Combination (Frame/Door)	Rabco	\$734.90	57%	\$316.00	\$70.73	\$35.35	\$81.34	Penco	57%
4C	Antimicrobial Finish	Rabco	\$845.13	57%	\$363.40	\$70.73	\$35.35	\$81.34	Penco	57%
4D	Galvanite Finish	Rabco	\$845.13	57%	\$363.40	\$70.73	\$35.35	\$81.34	Penco	57%
5	Fully-Framed All-Welded, Lifter Latch	Nickerson								
5A	Hammertone Paint Finish	Nickerson	\$1,092.07	52%	\$491.43	\$71.91	\$60.00	\$76.35	Superior	55%
5B	Two-Tone Color Combination (Frame/Door)	Nickerson	\$949.63	52%	\$427.33	\$71.91	\$60.00	\$76.35	Superior	55%
5C	Antimicrobial Finish	Nickerson	\$1,282.00	52%	\$576.90	\$71.91	\$60.00	\$76.35	Superior	55%

Labor Rates										
Item #	Item Description	Bidder	List Price	Discount %	Contract Price	Journeyman	Apprentice	Foreman	Manufacturer/ Brand	Catalog Discount %
5D	Galvanite Finish	Nickerson	\$1,139.56	52%	\$512.80	\$71.91	\$60.00	\$76.35	Superior	55%
Locker Finish Category (Continued)										
6	Fully-Framed All-Welded, Single Point Latch	Nickerson								
6A	Hammertone Paint Finish	Nickerson	\$1,273.80	52%	\$611.42	\$71.91	\$60.00	\$76.35	Superior	52%
6B	Two-Tone Color Combination (Frame/Door)	Nickerson	\$1,107.65	52%	\$531.67	\$71.91	\$60.00	\$76.35	Superior	52%
6C	Antimicrobial Finish	Nickerson	\$1,495.33	52%	\$717.76	\$71.91	\$60.00	\$76.35	Superior	52%
6D	Galvanite Finish	Nickerson	\$1,329.18	52%	\$638.01	\$71.91	\$60.00	\$76.35	Superior	52%
7	Fully-Framed All-Welded, Single Point Latch	Nickerson								
7A	Hammertone Paint Finish	Nickerson	\$1,262.21	52%	\$605.86	\$71.91	\$60.00	\$76.35	Superior	52%
7B	Two-Tone Color Combination (Frame/Door)	Nickerson	\$1,097.57	52%	\$526.83	\$71.91	\$60.00	\$76.35	Superior	52%
7C	Antimicrobial Finish	Nickerson	\$1,481.72	52%	\$711.23	\$71.91	\$60.00	\$76.35	Superior	52%
7D	Galvanite Finish	Nickerson	\$1,317.08	52%	\$632.20	\$71.91	\$60.00	\$76.35	Superior	52%
8	Fully-Framed All-Welded Double Door, Turn Handle Latch	Nickerson								
8A	Hammertone Paint Finish	Nickerson	\$1,373.94	52%	\$659.49	\$71.91	\$60.00	\$76.35	Superior	52%
8B	Two-Tone Color Combination (Frame/Door)	Nickerson	\$1,194.73	52%	\$573.47	\$71.91	\$60.00	\$76.35	Superior	52%
8C	Antimicrobial Finish	Nickerson	\$1,612.89	52%	\$774.19	\$71.91	\$60.00	\$76.35	Superior	52%
8D	Galvanite Finish	Nickerson	\$1,433.68	52%	\$688.16	\$71.91	\$60.00	\$76.35	Superior	52%
9		Nickerson								
9A	Hammertone Paint Finish	Nickerson	\$1,280.30	52%	\$614.54	\$71.91	\$60.00	\$76.35	Superior	52%
9B	Two-Tone Color Combination (Frame/Door)	Nickerson	\$1,113.30	52%	\$534.38	\$71.91	\$60.00	\$76.35	Superior	52%
9C	Antimicrobial Finish	Nickerson	\$1,502.96	52%	\$721.42	\$71.91	\$60.00	\$76.35	Superior	52%
9D	Galvanite Finish	Nickerson	\$1,335.96	52%	\$641.26	\$71.91	\$60.00	\$76.35	Superior	52%
10		Nickerson								
10A	Hammertone Paint Finish	Nickerson	\$639.00	52%	\$306.72	\$71.91	\$60.00	\$76.35	Superior	52%
10B	Two-Tone Color Combination (Frame/Door)	Nickerson	\$555.65	52%	\$266.71	\$71.91	\$60.00	\$76.35	Superior	52%
10C	Antimicrobial Finish	Nickerson	\$750.13	52%	\$360.06	\$71.91	\$60.00	\$76.35	Superior	52%
10D	Galvanite Finish	Nickerson	\$666.78	52%	\$320.02	\$71.91	\$60.00	\$76.35	Superior	52%
11		Nickerson								
11A	Hammertone Paint Finish	Nickerson	\$850.09	52%	\$408.05	\$71.91	\$60.00	\$76.35	Superior	52%
11B	Two-Tone Color Combination (Frame/Door)	Nickerson	\$739.21	52%	\$354.82	\$71.91	\$60.00	\$76.35	Superior	52%
11C	Antimicrobial Finish	Nickerson	\$997.94	52%	\$479.01	\$71.91	\$60.00	\$76.35	Superior	52%
11D	Galvanite Finish	Nickerson	\$739.21	52%	\$354.82	\$71.91	\$60.00	\$76.35	Superior	52%
Locker Finish Category (Continued)										
13		Nickerson								
13A	Hammertone Paint Finish	Nickerson	\$4,802.16	56%	\$2,112.95	\$71.91	\$60.00	\$76.35	Superior	56%

Labor Rates											
Item #	Item Description	Bidder	List Price	Discount %	Contract Price	Journeyman	Apprentice	Foreman	Manufacturer/ Brand	Catalog Discount %	
13B	Two-Tone Color Combination (Frame/Door)	Nickerson	\$4,175.79	56%	\$1,837.35	\$71.91	\$60.00	\$76.35	Superior	56%	
13C	Antimicrobial Finish	Nickerson	\$5,637.32	56%	\$2,480.42	\$71.91	\$60.00	\$76.35	Superior	56%	
13D	Galvanite Finish	Nickerson	\$5,010.95	56%	\$2,204.82	\$71.91	\$60.00	\$76.35	Superior	56%	
18		Nickerson									
18A	Hammertone Paint Finish	Nickerson	\$224.38	56%	\$98.73	\$71.91	\$60.00	\$76.35	Superior	56%	
18B	Two-Tone Color Combination (Frame/Door)	Nickerson	\$195.11	56%	\$85.85	\$71.91	\$60.00	\$76.35	Superior	56%	
18C	Antimicrobial Finish	Nickerson	\$263.40	56%	\$115.90	\$71.91	\$60.00	\$76.35	Superior	56%	
18D	Galvanite Finish	Nickerson	\$234.13	56%	\$103.02	\$71.91	\$60.00	\$76.35	Superior	56%	
Performance Bond Option ♦ (\$/\$1K)											
		Rabco		\$15.00							
		Nickerson		\$16.50							
Catalogs											
	Rabco	Penco Products Locker Pricing Effective May 19, 2014									
	Nickerson	List Industries, Inc. Superior 2016 Illustrated Price Book (LPB2016-0WWD)									
No bids received for: Green Locker Category items 15 through 17, and Locker Finish Category items 12 and 14 through 17.											